ULI South Korea Annual Conference 2020

Date: Friday 17 January, 2020
Time: 12:00pm - 6:00pm
Venue: The FORUM at IFC
3F TWO IFC, Yeouido, Seoul

SPEAKERS

Andrea Carpenter, Consultant, ULI
Andrea Carpenter is a Director of Women Talk Real Estate, and a writer and communications consultant in the property industry. She is currently working as a consultant for ULI Europe, where she led the Emerging Trends in Real Estate Europe 2020 report. As a Director of Women Talk Real Estate, Andrea helps raise the visibility of female experts in the industry through the stage and media. On the writing side, her book about the history of the modern European property industry, High Rise and Fall, was published by Routledge in September 2018. Andrea began her career as a journalist at Property Week before moving on to be editor of EuroProperty for seven years. Following this she worked for various industry bodies including the Urban Land Institute, INREV in Amsterdam, and its sister organisation ANREV in Hong Kong. On returning to the UK, she worked as Head of Marketing and Communications EMEA at CBRE Global Investors.

David Cheong, Director, Real Estate, KKR Asia
David Cheong (Hong Kong) joined KKR in 2015 and is a member of the real estate team. Prior to joining KKR, Mr. Cheong was a portfolio manager at LIM Advisors overseeing public and private special situation investments in the Asia-Pacific region based in Hong Kong. Before LIM, Mr. Cheong was a member of the Lehman Brothers real estate private equity team (LBREP) in Tokyo covering Japan and Korea real estate. He started his career at Lehman Brothers Global Real Estate Group in New York. Mr. Cheong holds an M.B.A. and an M.A. from the Wharton School and the Lauder Institute as well as a B.A. and a B.A.S. from the University of Pennsylvania.

Scott Choi, Director, Actis Korea
Scott Choi joined Actis in 2018 following the acquisition of Standard Chartered Bank’s Principal Finance Real Estate group (PFRE). Scott was with PFRE since its inception in 2010 and has substantial experience in investing across property types and risk strategies, with particularly strong experience managing development opportunities in Korea. Overall, Scott gained 16 years of experience in the Korean real estate industry. Prior to joining PFRE, he served as a senior investment manager at Mirae Asset, the largest property fund manager in Korea, where he was responsible for acquisition, development, and disposition of commercial real estate. Scott started his career as a senior analyst at KPMG FAS Korea, where he conducted valuation and feasibility studies on various types of asset classes. Scott holds a BSc. Management from the University of London.
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**John Fitzgerald, Chief Executive Officer, ULI Asia Pacific**

John opened the Urban Land Institute’s Asia Pacific office in Hong Kong in 2007. As Chief Executive of ULI Asia Pacific, he is the Institute’s lead executive in the region responsible for ULI’s strategy, initiatives, and operations across Asia Pacific. John and his team in Asia Pacific engage the region’s public and private sector leaders on issues of land use and real estate development with a focus on improving sustainability, affordability, mobility, and infrastructure. John is responsible for key ULI initiatives such as: ULI Asia Pacific Summit, ULI/PwC Emerging Trends in Real Estate® Asia Pacific report, Awards for Excellence, Professional Development, Advisory Services, and strategic partnerships. Before relocating to Hong Kong, John directed ULI’s Global Study Tour program leading delegations of senior executives and public officials to visit numerous countries with the core mission to exchange best practices on critical land use and development issues. Prior to joining ULI in 1998, John worked for a consulting firm in Washington, D.C., developing leadership and education programs on Capitol Hill.

**Colin Galloway, Vice President, Content, ULI Asia Pacific**

Colin studied in the UK and worked originally as an attorney in Hong Kong before switching to journalism, where he worked for twenty years as both a writer and photographer. Focused mainly on China, he covered news for publications in the UK and Europe before moving on to business feature writing for outlets ranging from the South China Morning Post to the Economist Group. He was also involved in commercially-focused work, including in particular report writing and analysis for clients including the Economist Intelligence Unit, McKinsey & Co, Booz & Co, and the ULI, for whom he wrote the Emerging Trends Asia Pacific report beginning in 2008. His role at the ULI is to drive content development across the region, including research initiatives, content partnerships with corporate members and industry organisations, and programmes such as advisory services panels. He is based in Hong Kong.
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**Brian Klinksiek, Senior Vice President, Heitman UK**

Brian is Director of Strategy and Research Operations and an equity owner of the firm. He is responsible for the coordination of the global research team and is integrally involved in the development of global portfolio construction strategies for Heitman and its clients. Brian is the key author of the firm’s “DECODE” framework for cross-border investment. He has held a range of research roles at Heitman. Most recently, he spent nine years as Heitman’s Director of European Investment Research. Prior to that, Brian was based in Chicago where he covered the North American logistics market and supported investment activity across other sectors. Brian received a BA with honors and distinction from Stanford University and an MBA with high honors in finance and economics from the Booth School of Business at the University of Chicago. He is based in London, and is a dual US and UK national.

**Kyung Paik, Managing Director, IGIS Asset Management Korea**

Mr. Paik is a managing director of IGIS Asset Management and brings 20 years of real estate experience to the firm. Mr. Paik is responsible for raising capital and managing the Firm’s institutional commingled funds. Prior to joining IGIS, Mr. Paik was a General Manager at Samsung Life Insurance. Mr. Paik oversaw Samsung Life’s overseas and domestic equity and debt investments totaling over $1.2 billion in the span of four years. Prior to joining Samsung Life Insurance, Mr. Paik worked at various Firms in various regions such as Mirae Asset Global Investments (S. Korea), Aviva Investors (Singapore, New York), Fidelity Investments (Boston) and Beacon Capital Partners (Boston). He has extensive experience in the global private equity real estate industry both as a general partner and limited partner. Mr. Paik earned his Bachelor’s degree in Architectural Engineering from Korea University and Master’s degree in Real Estate from Cornell University.

**Junho Pok, Chairman, ULI South Korea and Head of Real Estate Development of IGIS Asset Management**

Junho Pok, managing director of IGIS Asset Management, is the current Chairman of ULI South Korea. Pok serves as the Head of Real Estate Development for IGIS Asset Management where he is responsible for commercial and residential real estate developments. Prior to joining IGIS, he worked as a vice president for Koramco REITs Management & Trust.
Skip Schwartz, Managing Director, Heitman Asia Pacific

Skip is the Managing Director of Heitman’s Asia-Pacific Private Real Estate Equity group, a member of Heitman’s Asia-Pacific Private Equity Investment Committee, and an equity owner of the firm. He is responsible for creating the firm’s investment platform in the Asia-Pacific region and manages the regional team as it sources new real estate investments and joint venture partnerships across Asia-Pacific. Skip is also responsible for overseeing the acquisitions and asset management process for a large private equity global separate account. Since arriving in the region in 2008, he has grown the regional AUM to nearly $1 billion. He moved to Heitman’s Hong Kong office in 2013, after spending five years in Tokyo. Prior to relocating to Tokyo, Skip was in Heitman’s London and Frankfurt offices for a total of seven years and was involved in numerous investment, joint venture, and development transactions across Central Europe and Germany. During his prior five years in the company’s Chicago headquarters, he was involved in transactions and joint ventures of all property types across the US. Skip received his BA with honors in International Relations and his MA in Organizational Behavior from Stanford University. He received his MBA from the Fuqua School of Business at Duke University. Skip is also a member of ANREV and ULI Asia Pacific. He is licensed by the Hong Kong Securities and Futures Commission (SFC) for Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) regulated activities as a Responsible Officer and Executive Director of Heitman International HK Ltd, which is also licensed by the SFC to conduct Type 1, 4, and 9 regulated activities.
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**Wonbin Suh, Vice President Brookfield Korea**

Wonbin Suh is a Vice President in Brookfield Asset Management, responsible for business development and investment activities in Korea across real estate, private equity, infrastructure, and renewable energy. Mr. Suh possesses more than 18 years of experience in construction, real estate, infrastructure, and capital markets. Prior to joining Brookfield in early 2013, he served as a partner at a global property advisory company, where he assisted conglomerates and MNCs with mixed-use real estate developments in various geographies across the globe. Prior to that, he worked at Samsung C&T’s infrastructure team. Mr. Suh holds an MBA from INSEAD. He graduated from the Seoul National University with a Civil, Urban and Geosystem Engineering Degree. He is a certified securities investment advisor, certified property appraiser, certified investment manager, and civil engineer in Korea.

**Stanton Wong, Head of Product, GIGA China**

Stanton is the Head of Product at GIGA, a company whose mission is making built environments healthy and sustainable. He currently leads a team designing and developing the technology behind the RESET Standard, a results driven, real-time, operations-based building standard focused on the indoor environment and human health. Stanton has a background in software development and product management and is passionate about the future, technology, education, the environment, and health. He is also fascinated by the optimization of processes and design choices using nudge theory.